

**SAVARIA CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**AS AT JUNE 30, 2016**  
**(Unaudited and not reviewed by the Corporation's independent auditors)**

**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
*(in thousands of dollars - Unaudited)*

	Note	June 30, 2016	December 31, 2015
<b>Assets</b>			
<b>Current assets</b>			
Cash	5	\$ 41,457	\$ 29,707
Trade and other receivables		14,361	12,878
Current portion of long-term loans		-	14
Tax credits receivable		9	130
Inventories		23,787	18,111
Prepaid expenses		936	717
<b>Total current assets</b>		<b>80,550</b>	<b>61,557</b>
<b>Non-current assets</b>			
Derivative financial instruments	13	334	-
Long-term loans		33	37
Fixed assets		19,590	18,389
Intangible assets		2,639	2,689
Goodwill		9,485	7,485
Deposit on purchase of fixed assets		-	106
Deferred tax assets		3,808	5,422
<b>Total non-current assets</b>		<b>35,889</b>	<b>34,128</b>
<b>Total assets</b>		<b>\$ 116,439</b>	<b>\$ 95,685</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables		\$ 12,510	\$ 11,140
Income taxes payable		-	1,440
Deferred revenues		2,720	2,680
Derivative financial instruments	13	3,859	5,812
Current portion of long-term debt	7	3,311	2,980
Warranty provisions		496	477
<b>Total current liabilities</b>		<b>22,896</b>	<b>24,529</b>
<b>Non-current liabilities</b>			
Long-term debt	7	14,777	14,272
Warranty provisions		742	720
Derivative financial instruments	13	2,153	6,723
Deferred tax liabilities		230	228
<b>Total non-current liabilities</b>		<b>17,902</b>	<b>21,943</b>
<b>Total liabilities</b>		<b>40,798</b>	<b>46,472</b>
<b>Equity</b>			
Share capital and warrants	8	68,468	47,878
Contributed surplus		2,411	2,265
Accumulated other comprehensive loss		(3,870)	(8,548)
Retained earnings		8,632	7,618
<b>Total equity</b>		<b>75,641</b>	<b>49,213</b>
<b>Total liabilities and equity</b>		<b>\$ 116,439</b>	<b>\$ 95,685</b>

The notes on pages 8 to 16 are an integral part of these unaudited condensed consolidated interim financial statements.

**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENTS OF NET INCOME**  
*(in thousands of dollars, except per share amounts - Unaudited)*

	Note	Periods of three months ended June 30,		Periods of six months ended June 30,	
		2016	2015	2016	2015
<b>Revenue</b>	9	\$ 30,086	\$ 24,422	\$ 56,302	\$ 44,656
<b>Cost of sales</b>		(20,291)	(16,962)	(38,040)	(31,125)
<b>Gross margin</b>		9,795	7,460	18,262	13,531
<b>Operating costs</b>					
Administrative expenses		(2,169)	(1,833)	(4,083)	(3,653)
Selling expenses		(2,255)	(1,899)	(4,340)	(3,718)
Engineering expenses		(640)	(522)	(1,288)	(1,035)
Research and development expenses		(221)	(119)	(420)	(248)
		(5,285)	(4,373)	(10,131)	(8,654)
Other income and costs	10	(654)	-	(546)	-
<b>Operating income</b>		3,856	3,087	7,585	4,877
Finance income	11	156	57	126	664
Finance costs	11	(195)	(220)	(634)	(380)
<b>Net finance income (costs)</b>		(39)	(163)	(508)	284
<b>Income before income tax</b>		3,817	2,924	7,077	5,161
Income tax expense		(1,054)	(774)	(1,931)	(1,436)
<b>Net income</b>		\$ 2,763	\$ 2,150	\$ 5,146	\$ 3,725
<b>Earnings per share:</b>					
Basic		\$ 0.09	\$ 0.07	\$ 0.16	\$ 0.12
Diluted		\$ 0.08	\$ 0.07	\$ 0.15	\$ 0.12

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**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
*(in thousands of dollars - Unaudited)*

	Periods of three months ended June 30,		Periods of six months ended June 30,	
	2016	2015	2016	2015
<b>Net income</b>	<b>\$ 2,763</b>	<b>\$ 2,150</b>	<b>\$ 5,146</b>	<b>\$ 3,725</b>
<b>Other comprehensive income (loss)</b>				
Items that may be reclassified subsequently to income or loss				
Change in the fair value of derivative financial instruments designated as cash flow hedges	251	829	4,320	(4,608)
Deferred income tax	(65)	( 214 )	(1,111)	1,187
	186	615	3,209	(3,421)
Losses on foreign exchange contracts transferred to net income in the current period	1,086	851	2,538	1,731
Deferred income tax	(279)	( 219 )	(652)	(446)
	807	632	1,886	1,285
Net change in fair value of derivative financial instruments designated as cash flow hedges	993	1,247	5,095	(2,136)
Unrealized net gains (losses) on translation of financial statements of foreign operations	(154)	( 40 )	(417)	255
<b>Other comprehensive income (loss), net of income tax</b>	<b>839</b>	<b>1,207</b>	<b>4,678</b>	<b>(1,881)</b>
<b>Total comprehensive income</b>	<b>\$ 3,602</b>	<b>\$ 3,357</b>	<b>\$ 9,824</b>	<b>\$ 1,844</b>

The notes on pages 8 to 16 are an integral part of these unaudited condensed consolidated interim financial statements.

**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
Period of six months ended June 30, 2015  
*(in thousands of dollars - Unaudited)*

	2015						
	Share capital and warrants			Contributed surplus	Accumulated other comprehensive loss	Retained earnings	Total equity
	Number		Amount				
	Share capital	Warrants		Amount			
<b>Balance at January 1, 2015</b>	29,554,614	2,875,000	\$ 33,268	\$ 2,042	\$ (3,564)	\$ 4,710	\$ 36,456
<b><u>Total comprehensive loss</u></b>							
<b>Net income</b>	-	-	-	-	-	3,725	3,725
<b>Other comprehensive loss:</b>							
Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax	-	-	-	-	(3,421)	-	(3,421)
Losses on foreign exchange contracts transferred to net income in the current period, net of tax	-	-	-	-	1,285	-	1,285
Unrealized net gains on translation of financial statements of foreign operations	-	-	-	-	255	-	255
<b>Other comprehensive loss</b>	-	-	-	-	(1,881)	-	(1,881)
<b>Total comprehensive loss</b>	-	-	\$ -	\$ -	\$ (1,881)	\$ 3,725	\$ 1,844
<b><u>Transactions with owners, recorded directly in equity</u></b>							
Shares issued in relation to a private placement	2,875,000	-	14,375	-	-	-	14,375
Share issue costs, net of tax	-	-	-	-	-	(620)	(620)
Compensation expense on options granted	-	-	-	93	-	-	93
Share options exercised (note 8)	125,000	-	195	(31)	-	-	164
Dividends on common shares	-	-	-	-	-	(2,484)	(2,484)
<b>Total transactions with owners</b>	3,000,000	-	14,570	62	-	(3,104)	11,528
<b>Balance at June 30, 2015</b>	<b>32,554,614</b>	<b>2,875,000</b>	<b>\$ 47,838</b>	<b>\$ 2,104</b>	<b>\$ (5,445)</b>	<b>\$ 5,331</b>	<b>\$ 49,828</b>

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**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
Period of six months ended June 30, 2016  
*(in thousands of dollars - Unaudited)*

	2016						
	Share capital and warrants			Contributed surplus	Accumulated other comprehensive loss	Retained earnings	Total equity
	Number		Amount				
	Share capital	Warrants		Amount			
<b>Balance at January 1, 2016</b>	<b>32,579,614</b>	<b>2,875,000</b>	<b>\$ 47,878</b>	<b>\$ 2,265</b>	<b>\$ (8,548)</b>	<b>\$ 7,618</b>	<b>\$ 49,213</b>
<b>Total comprehensive income</b>							
<b>Net income</b>	-	-	-	-	-	5,146	5,146
<b>Other comprehensive income:</b>							
Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax	-	-	-	-	3,209	-	3,209
Losses on foreign exchange contracts transferred to net income in the current period, net of tax	-	-	-	-	1,886	-	1,886
Unrealized net losses on translation of financial statements of foreign operations	-	-	-	-	(417)	-	(417)
<b>Other comprehensive income</b>	-	-	-	-	4,678	-	4,678
<b>Total comprehensive income</b>	-	-	\$ -	\$ -	\$ 4,678	\$ 5,146	\$ 9,824
<b>Transactions with owners, recorded directly in equity</b>							
Shares issued in relation to a private placement (note 8)	2,600,000	-	20,280	-	-	-	20,280
Share issue costs, net of tax (note 8)	-	-	-	-	-	(865)	(865)
Compensation expense on options granted	-	-	-	159	-	-	159
Share options exercised (note 8)	87,500	-	145	(13)	-	-	132
Exercise of warrants (note 8)	38,750	(38,750)	165	-	-	-	165
Dividends on common shares	-	-	-	-	-	(3,267)	(3,267)
<b>Total transactions with owners</b>	2,726,250	(38,750)	20,590	146	-	(4,132)	16,604
<b>Balance at June 30, 2016</b>	<b>35,305,864</b>	<b>2,836,250</b>	<b>\$ 68,468</b>	<b>\$ 2,411</b>	<b>\$ (3,870)</b>	<b>\$ 8,632</b>	<b>\$ 75,641</b>

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**SAVARIA CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(in thousands of dollars - Unaudited)*

	Note	Periods of three months ended June 30,		Periods of six months ended June 30,	
		2016	2015	2016	2015
<b>Cash flows from operating activities</b>					
Net income		\$ 2,763	\$ 2,150	\$ 5,146	\$ 3,725
Adjustments for:					
Depreciation of fixed assets		295	255	620	505
Amortization of intangible assets		172	210	340	425
Income tax expense		1,054	774	1,931	1,436
Compensation expense on share options granted		93	60	159	93
Gains on foreign exchange contracts cashed in advance and transferred to net income		-	(12)	-	(31)
Unrealized foreign exchange losses (gains)		85	77	297	(265)
Interest cost	11	195	191	391	380
		<b>4,657</b>	<b>3,705</b>	<b>8,884</b>	<b>6,268</b>
Net changes in non-cash operating items	12	<b>2,859</b>	<b>(1,654)</b>	<b>264</b>	<b>(774)</b>
Proceeds from long-term loans		2	47	18	67
Income tax paid		(967)	(960)	(2,947)	(1,625)
<b>Net cash from operating activities</b>		<b>6,551</b>	<b>1,138</b>	<b>6,219</b>	<b>3,936</b>
<b>Cash flows used in investing activities</b>					
Business acquisition	4	(8,675)	-	(8,675)	-
Proceeds from sale of fixed assets		-	-	13	-
Deposits on purchase of fixed assets		272	(408)	-	(509)
Additions to fixed assets		(1,398)	(193)	(1,723)	(357)
Increase in intangible assets		(251)	(175)	(335)	(390)
<b>Net cash used in investing activities</b>		<b>(10,052)</b>	<b>(776)</b>	<b>(10,720)</b>	<b>(1,256)</b>
<b>Cash flows from financing activities</b>					
Increase in long-term debt	7	2,000	-	2,000	-
Repayment of borrowings		(463)	(473)	(1,211)	(1,223)
Interest paid		(173)	(161)	(344)	(316)
Proceeds from the issuance of common shares in relation to a private placement, net of transaction fees	8	19,097	13,527	19,097	13,527
Proceeds from exercise of share options	8	-	-	132	164
Proceeds from exercise of warrants	8	165	-	165	-
Dividends paid on common shares		(1,635)	(1,302)	(3,267)	(2,484)
<b>Net cash from financing activities</b>		<b>18,991</b>	<b>11,591</b>	<b>16,572</b>	<b>9,668</b>
<b>Net change in cash</b>		<b>15,490</b>	<b>11,953</b>	<b>12,071</b>	<b>12,348</b>
Cash at the beginning of the period		26,102	16,904	29,707	16,280
Foreign exchange gain (loss) on cash held in foreign currencies		(135)	(36)	(321)	193
<b>Cash at the end of the period</b>		<b>\$ 41,457</b>	<b>\$ 28,821</b>	<b>\$ 41,457</b>	<b>\$ 28,821</b>

The notes on pages 8 to 16 are an integral part of these unaudited condensed consolidated interim financial statements.

## SAVARIA CORPORATION

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Tabular amounts are expressed in thousands of dollars - Unaudited)

#### 1 . Reporting entity

Savaria Corporation is a company domiciled in Canada. The address of its registered office is 4350 Chomedey Highway, Laval, Québec. The condensed consolidated interim financial statements of the Corporation as at and for the periods ended June 30, 2016 and 2015 comprise the accounts of Savaria Corporation and its wholly-owned subsidiaries (together referred to as the "Corporation" or as "Savaria"). Savaria is one of North America's leaders in the accessibility industry. It provides accessibility solutions for the elderly and physically-challenged to increase their mobility and independence. The activities of the Corporation are divided into two operating segments: the *Accessibility* segment and the *Adapted Vehicles* segment as described in note 14 "Operating segments". The Corporation realizes more than 60% of its sales outside of Canada, mainly in the United States.

The consolidated financial statements of the Corporation as at and for the year ended December 31, 2015 are available upon request from the Corporation's registered office, at [www.savaria.com](http://www.savaria.com) or on SEDAR's website at [www.sedar.com](http://www.sedar.com).

#### 2 . Basis of presentation

##### Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, including IAS 34.

These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Corporation and the notes thereto for the year ended on December 31, 2015. These condensed consolidated interim financial statements have not been the subject of a review or an audit by the Corporation's auditors; they were approved by the Board of Directors on August 10, 2016.

#### 3 . Significant accounting policies

The condensed consolidated interim financial statements have been prepared following the same accounting policies used in the annual consolidated financial statements for the year ended December 31, 2015, except for the adoption of new accounting standards as outlined below.

The accounting policies have been applied consistently by the Corporation's entities and to all periods presented in these condensed consolidated interim financial statements, unless otherwise indicated.

##### (A) New accounting standards adopted

The following new standards, and amendments to standards and interpretations have been applied in preparing the condensed consolidated interim financial statements as at June 30, 2016. The adoption of these new standards has not had a material impact on the financial statements.

##### Annual Improvements to IFRS: (2012-2014) cycle

In September 2014 the International Accounting Standards Board ("IASB") issued narrow-scope amendments to a total of four standards as part of its annual improvements process. Each of the amendments has its own specific transition requirements.

## SAVARIA CORPORATION

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Tabular amounts are expressed in thousands of dollars - Unaudited)

#### 3 . Significant accounting policies (continued)

##### (A) New accounting standards adopted (continued)

###### Annual Improvements to IFRS: (2012-2014) cycle (continued)

Amendments were made to clarify the following in their respective standards:

- Changes in method for disposal under IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*;
- "Continuing involvement" for servicing contracts and offsetting disclosures in consolidated financial statements under IFRS 7 *Financial Instruments: Disclosures*;
- Discount rate in a regional market sharing the same currency under IAS 19 *Employee Benefits*;
- Disclosure of information "elsewhere in the interim financial report" under IAS 34 *Interim Financial Reporting*.

###### Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to IAS 16 and IAS 38)

In May 2014, the IASB issued amendments to IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*. The amendments made to IAS 16 explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset. The amendments in IAS 38 introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. This presumption could be overcome only when revenue and consumption of the economic benefits of the intangible asset are "highly correlated" or when the intangible asset is expressed as a measure of revenue.

###### Disclosure initiative: amendments to IAS 1

In December 2014, the IASB issued amendments to IAS 1 *Presentation of Financial Statements* as part of its major initiative to improve presentation and disclosure in financial reports (the "Disclosure Initiative").

##### (B) New standards and interpretations not yet adopted

The following new Standards and Interpretations published since December 31, 2015 are not yet effective and have not been applied in preparing these financial statements.

###### Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)

On June 20, 2016, the IASB issued amendments to IFRS 2 *Share-based Payment*, clarifying how to account for certain types of share-based payment transactions. The amendments apply for annual periods beginning on or after January 1, 2018. As a practical simplification, the amendments can be applied prospectively. Retrospective, or early, application is permitted if information is available without the use of hindsight.

The amendments provide requirements on the accounting for:

- the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;
- share-based payment transactions with a net settlement feature for withholding tax obligations; and
- a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

The Corporation intends to adopt the amendments to IFRS 2 in its consolidated financial statements for the annual period beginning on January 1, 2018. The extent of the impact of adoption of the standard has not yet been determined.

## SAVARIA CORPORATION

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Tabular amounts are expressed in thousands of dollars - Unaudited)

#### 3 . Significant accounting policies (continued)

##### (B) New standards and interpretations not yet adopted (continued)

###### Disclosure Initiative (Amendments to IAS 7)

On January 7, 2016 the IASB issued *Disclosure Initiative (Amendments to IAS 7)*. The amendments apply prospectively for annual periods beginning on or after January 1, 2017. Earlier application is permitted. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. One way to meet this new disclosure requirement is to provide a reconciliation between the opening and closing balances for liabilities from financing activities.

The Corporation intends to adopt the amendments to IAS 7 in its consolidated financial statements for the annual period beginning on January 1, 2017. The extent of the impact of adoption of the amendments has not yet been determined.

###### Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to IAS 12)

On January 19, 2016 the IASB issued *Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to IAS 12)*. The amendments apply retrospectively for annual periods beginning on or after January 1, 2017. Earlier application is permitted. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments also clarify the methodology to determine the future taxable profits used for assessing the utilization of deductible temporary differences.

The Corporation intends to adopt the amendments to IAS 12 in its consolidated financial statements for the annual period beginning on January 1, 2017. The extent of the impact of adoption of the amendments has not yet been determined.

#### 4 . Business acquisition

On May 31, 2016, the Corporation acquired the assets of the automotive division of Shoppers Home Health Care (a division of Shoppers Drug Mart) ("SHHC Automotive") by way of its newly created subsidiary, Silver Cross Automotive Inc. (SC Automotive"). SHHC Automotive has long held the Canadian leadership position as a retailer of wheelchair van conversions and mobility adaptation for vehicles, with a 16-year history in the business. As Canada's largest manufacturer of wheelchair accessible minivans, Savaria believes that this strategic acquisition will offer new retail distribution opportunities from coast to coast given SHHC Automotive's established presence in the key markets of Canada.

The total consideration amounts to \$8,675,000 paid in one payment on the date of acquisition. Acquisition related costs, amounting to \$656,000, have been included in other costs in the second quarter of 2016. The amounts paid came from the Corporation's available cash on hand.

The purchased assets are mainly inventories and goodwill; the latter arising from the synergies between Savaria and SC Automotive and the additional sales of vehicle conversions that will result from them. The goodwill, which will be partially tax deductible, has been allocated to the *Adapted vehicles* operating segment. As at the closing date, the Corporation hadn't finalized the allocation of the consideration paid between the identifiable net assets and the goodwill of this business acquisition. The information required to confirm the fair value of certain assets and liabilities has not been obtained yet. The Corporation will finalize the allocation of the consideration paid as it obtains further information. The following table presents the preliminary allocation of the consideration paid according to the information gathered to date. The acquisition has been accounted for using the acquisition method, in conformity with IFRS 3, *Business combinations*.

**SAVARIA CORPORATION****NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS***(Tabular amounts are expressed in thousands of dollars - Unaudited)***4 . Business acquisition (continued)**

	<b>2016</b>
<b>Assets acquired</b>	
Current assets	\$ 6,795
Fixed assets	23
Excess of the consideration paid over net identifiable assets	<b>2,000</b>
	<b>\$ 8,818</b>
<b>Liability assumed</b>	
Current liabilities	143
<b>Fair value of net assets acquired and cash flows related to the acquisitions</b>	<b>\$ 8,675</b>

Since the acquisition on May 31, 2016, sales amounted to \$1,086,000 while net income was not significant. If the acquisition of SHHC Automotive had taken place on January 1, 2016, management estimates that sales of this business for the first two quarters of 2016 would have been approximately \$6,600,000 and net income would not be significant. These estimates were prepared using historical information obtained from the acquiree and do not reflect the benefits of integration activities, synergies or changes to historical transactions that may have resulted had the acquisition actually occurred on January 1, 2016. Estimated amounts are not necessarily indicative of the results of operations of the business that would have resulted had the acquisition actually occurred on January 1, 2016, or the results that may be obtained in the future.

**5 . Cash**

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Bank balances	\$ 41,457	\$ 30,832
Bank loans used in cash management	-	(1,125)
Cash	<b>\$ 41,457</b>	<b>\$ 29,707</b>

Following the implementation of a process under which Canadian dollar bank accounts of the Corporation and its subsidiaries are consolidated, debit and credit balances are presented in Cash on a net basis.

As at June 30, 2016, no amount (December 31, 2015-\$5,120,000) is reserved as surety to cover unrealized losses on foreign exchange forward contracts.

**6 . Bank loans**

During the second quarter of 2016, the Corporation's authorized line of credit was increased from \$7,500,000 to \$10,000,000; the sureties are the same as those described in note 23 (E) of the December 31, 2015 financial statements.

**7 . Long-term debt**

During the second quarter of 2016, the Corporation received the balance of \$2,000,000 on a construction loan related to a building purchased in August 2015 and the improvements thereto. The construction loan totaling \$6,200,000 was converted to a term note at the completion of the work according to the terms of the financing agreement signed in 2015.

## SAVARIA CORPORATION

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Tabular amounts are expressed in thousands of dollars - Unaudited)

#### 8 . Share capital

During the first two quarters of 2016, the Corporation issued 87,500 common shares (2015-125,000) at an average price of \$1.51 per share (2015-\$1.32) following the exercise of stock options. The average closing price on the exercise dates was \$5.35 (2015-\$4.94). These exercises resulted in an increase in share capital of \$145,000 (2015-\$195,000) and a decrease in contributed surplus of \$13,000 (2015-\$31,000). At June 30, 2016, 1,585,000 options are outstanding (2015-1,092,500) at a weighted average exercise price of \$4.24 per share (2015-\$3.27). During the same period, 38,750 warrants were exercised and exchanged for the same number of common shares (nil in 2015) at a price of \$4.25 per share. These exercises resulted in an increase in share capital of \$165,000 (nil in 2015).

During the first six months of 2016, the Corporation declared and paid 10 cents in dividends (2015-8 cents).

On June 16, 2016, the Corporation completed a “bought deal” private placement of 2,600,000 common shares at a price of \$7.80 per share, for gross proceeds to Savaria of \$20,280,000 and proceeds, net of finance costs, of \$19,097,000. The common shares issued are subject to a statutory hold period which expires on October 17, 2016.

#### 9 . Revenue

	Periods of three months ended June 30,		Periods of six months ended June 30,	
	2016	2015	2016	2015
Sale of goods	\$ 28,229	\$ 22,678	\$ 52,603	\$ 41,328
Rendering of services	1,630	1,510	3,277	2,933
Royalties	227	234	422	395
	<b>\$ 30,086</b>	<b>\$ 24,422</b>	<b>\$ 56,302</b>	<b>\$ 44,656</b>

#### 10 . Other income and costs

	Periods of three months ended June 30,		Periods of six months ended June 30,	
	2016	2015	2016	2015
Business acquisition costs related to administrative expenses (note 4)	\$ 656	\$ -	\$ 656	\$ -
Grant received <sup>(1)</sup>	-	-	(98)	-
Others	(2)	-	(12)	-
	<b>\$ 654</b>	<b>\$ -</b>	<b>\$ 546</b>	<b>\$ -</b>

<sup>(1)</sup> Grant received by the Savaria Huizhou subsidiary linked to a request to be classified as a high-tech company.

#### 11 . Finance income and finance costs

	Periods of three months ended June 30,		Periods of six months ended June 30,	
	2016	2015	2016	2015
Interest income	\$ 61	\$ 57	\$ 126	\$ 90
Net gain on foreign currency exchange	95	-	-	574
<b>Finance income</b>	<b>\$ 156</b>	<b>\$ 57</b>	<b>\$ 126</b>	<b>\$ 664</b>
Interest on long-term debt	\$ 145	\$ 147	\$ 297	\$ 293
Interest and bank charges	50	44	94	87
Net loss on foreign currency exchange	-	29	243	-
<b>Finance costs</b>	<b>\$ 195</b>	<b>\$ 220</b>	<b>\$ 634</b>	<b>\$ 380</b>

**SAVARIA CORPORATION**
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**
*(Tabular amounts are expressed in thousands of dollars - Unaudited)*
**12 . Net changes in non-cash operating items**

	Periods of three months ended June 30,		Periods of six months ended June 30,	
	2016	2015	2016	2015
Trade and other receivables	\$ 360	\$ (1,160)	\$ (979)	\$ 510
Tax credits receivable	(78)	86	(115)	52
Inventories	757	(761)	(389)	(1,606)
Prepaid expenses	145	(45)	(187)	(525)
Trade and other payables	1,646	9	1,996	657
Deferred revenues	2	186	(103)	113
Warranty provision	27	31	41	25
	\$ 2,859	\$ (1,654)	\$ 264	\$ (774)

**13 . Financial instruments**
**Fair values versus carrying amounts**

The following table shows the carrying amounts and fair values of financial assets and financial liabilities. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	June 30, 2016		December 31, 2015	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Assets carried at fair value</b>				
Foreign exchange forward contracts	\$ 334	\$ 334	\$ -	\$ -
<b>Assets carried at amortized cost</b>				
Long-term loans	\$ 33	\$ 33	\$ 51	\$ 51
<b>Liabilities carried at fair value</b>				
Foreign exchange forward contracts	\$ (5,922)	\$ (5,922)	\$ (12,372)	\$ (12,372)
Interest rate swap agreements	(90)	(90)	(163)	(163)
	\$ (6,012)	\$ (6,012)	\$ (12,535)	\$ (12,535)
<b>Liabilities carried at amortized cost</b>				
Long-term debt	\$ (18,088)	\$ (18,082)	\$ (17,252)	\$ (17,243)

The table below indicates the presentation of the derivative financial instruments in the statement of financial position.

	June 30, 2016	December 31, 2015
<b>Non-current assets</b>		
Foreign exchange derivatives	\$ 334	\$ -
<b>Current liabilities</b>		
Foreign exchange derivatives	\$ 3,769	\$ 5,686
Interest rate derivatives	90	126
	\$ 3,859	\$ 5,812
<b>Non-current liabilities</b>		
Foreign exchange derivatives	\$ 2,153	\$ 6,686
Interest rate derivatives	-	37
	\$ 2,153	\$ 6,723

**SAVARIA CORPORATION**

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

*(Tabular amounts are expressed in thousands of dollars - Unaudited)*

**13 . Financial instruments (continued)**

All of these financial instruments are Level 2. The fair value of forward exchange contracts is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). The fair value of interest rate swap arrangements is estimated by discounting the difference between the contractual interest rate and market rates over the value of the loans. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Corporation entity and counterparty when appropriate.

**Risk Management**

**Currency risk**

The Corporation realizes approximately 62% (2015-63%) of its sales in foreign currencies and, accordingly, is exposed to market risks related to foreign exchange fluctuations. The Corporation partially compensates for these risks by purchasing raw materials in US dollars and by using forward foreign exchange contracts. Those contracts oblige the Corporation to sell US dollars at a fixed rate.

Management has implemented a policy to manage foreign exchange risk against the Corporation's functional currency. The objective of the policy is to minimize the risks related to foreign currency transactions, more specifically in US dollars, in order to protect the gross margin from significant fluctuations in the value of the Canadian dollar and to avoid management speculation on currency values. The Corporation manages this risk exposure by entering into various foreign exchange forward contracts. Pursuant to the policy, anticipated net inflows in US dollars can be hedged up to a maximum of 75%.

The following tables summarize the characteristics of the foreign exchange contracts:

**As at June 30, 2016**

<b>Maturity</b>	<b>Type</b>	<b>Weighted average exchange rate</b>	<b>Contractual amounts (in thousands of US dollars)</b>
0 to 12 months	Sale	1.0865	\$18,500
12 to 24 months	Sale	1.1772	18,000
24 to 36 months	Sale	1.3012	18,000
		<b>1.1874</b>	<b>\$54,500</b>

**As at December 31, 2015**

<b>Maturity</b>	<b>Type</b>	<b>Weighted average exchange rate</b>	<b>Contractual amounts (in thousands of US dollars)</b>
0 to 12 months	Sale	1.0560	\$17,500
12 to 24 months	Sale	1.1145	19,000
24 to 36 months	Sale	1.2654	18,000
		<b>1.1456</b>	<b>\$54,500</b>

**Interest rate risk**

The Corporation's interest rate risk arises from cash, long-term loans, bank loans and long-term debt. Cash and borrowings issued at variable rates expose the Corporation to the risk of variance in cash flows due to changes in interest rates, whereas long-term loans and borrowings issued at fixed rates expose the Corporation to the risk of variance in fair value due to changes in interest rates.

**SAVARIA CORPORATION**

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

*(Tabular amounts are expressed in thousands of dollars - Unaudited)*

**13 . Financial instruments (continued)**

**Interest rate risk (continued)**

The Corporation analyzes its interest risk exposure on a continual basis and examines its renewal and refinancing options in order to minimize risks. The line of treasury that is at its disposal to cover any potential loss in converting its variable interest rate long-term debt in the amount of \$7,000,000 and \$9,600,000 to a fixed rate has been increased from \$610,000 to \$800,000 in the second quarter of 2016.

The Corporation signed a financing agreement in April 2012 comprising of two long-term debts. Since those debts bear interest at variable rates, the Corporation decided to enter into interest rate swap contracts to minimize its risk related to changes in interest rates. However, these swap contracts expose the Corporation to changes in fair-value due to fluctuations in interest rates.

Maturity	Fixed interest rate	Original capital amount	Balance	
			June 30, 2016	December 31, 2015
April 2017	1.98%	\$7,000	\$2,823	\$3,321
April 2017	2.08%	\$9,600	\$6,933	\$7,252

A stamping fee of 1.5% is added to the interest rates stated above.

**14 . Operating segments**

**Information about the operating segments**

The Corporation’s business structure is divided into two segments that are presented distinctly for financial reporting purposes. Segments are basically structured according to the main market segments that they serve. The *Accessibility* segment includes manufacturing and distributing residential and commercial accessibility equipment for people with mobility challenges as well as the operation of a network of franchisees and corporate stores through which new and recycled accessibility equipment is sold, and a lead generation program to distribute the name of potential customers to over 100 affiliates in North America. The *Adapted Vehicles* segment consists of converting, adapting and distributing vehicles for persons with mobility challenges, for personal or commercial use.

	Periods of three months ended June 30,			
	Accessibility	Adapted Vehicles	Head-office	Total
<b>2016</b>				
External revenues	\$ 24,657	\$ 5,429	\$ -	\$ 30,086
Income (loss) before income tax	4,459	522	(1,164)	3,817
Depreciation and amortization expense	278	73	116	467
Interest expense	26	-	119	145
Interest income	15	2	44	61
<b>2015</b>				
External revenues	\$ 20,982	\$ 3,440	\$ -	\$ 24,422
Income (loss) before income tax	2,855	355	(286)	2,924
Depreciation and amortization expense	358	40	67	465
Interest expense	39	-	108	147
Interest income	1	-	56	57

**SAVARIA CORPORATION**

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

*(Tabular amounts are expressed in thousands of dollars - Unaudited)*

**14 . Operating segments (continued)**

Periods of  
six months ended June 30,

	<b>Accessibility</b>	<b>Adapted Vehicles</b>	<b>Head-office</b>	<b>Total</b>
<b>2016</b>				
External revenues	\$ 47,419	\$ 8,883	\$ -	\$ 56,302
Income (loss) before income tax	7,966	611	(1,500)	7,077
Depreciation and amortization expense	593	140	227	960
Interest expense	55	-	242	297
Interest income	18	2	106	126
<b>2015</b>				
External revenues	\$ 38,374	\$ 6,282	\$ -	\$ 44,656
Income (loss) before income tax	5,039	711	(589)	5,161
Depreciation and amortization expense	717	80	133	930
Interest expense	77	1	215	293
Interest income	3	-	87	90
<b>June 30, 2016</b>				
Segment's assets	\$ 60,675	\$ 16,235	\$ 39,529	\$ 116,439
Segment's liabilities	21,416	2,327	17,055	40,798
<b>December 31, 2015</b>				
Segment's assets	\$ 48,452	\$ 6,460	\$ 40,773	\$ 95,685
Segment's liabilities	27,382	1,256	17,834	46,472

**15 . Subsequent event**

On July 4, 2016, the Corporation entered into an interest rate swap contract for a 5-year period on a loan of \$6,200,000 with a fixed interest rate of 2.68%, including a stamping fee of 1.5%. This derivative instrument has been designated as hedging for accounting purposes.